



**Roanoke Regional Airport Commission  
RFQ # 25-009  
PURCHASE OF RUNWAY DE-ICING/ANTI-ICING FLUID**

**Addendum #1  
November 18, 2024**

The contents of this addendum represent solicitation questions and answers, notes, changes, additions or clarifications to the specifications. A conformed copy of the RFQ reflecting all changes from Addendum #1 is also included as a separate attachment if needed.

**I. Questions and Answers:**

- Q1.** Will Roanoke Regional Airport Commission accept 1-year price with annual price adjustments for the subsequent years of the proposed quote no 25-009?
- A1.** The Commission is willing to accept 1-year pricing with annual price adjustments.
- Q2.** Will Roanoke please clarify usage? Is the 10,000 gallons per year estimated usage or length of contract estimated usage?
- A2.** The 10,000 gallons is weather dependent each snow season, could be more or less depending on the snow/ice events, but estimated yearly.
- Q3.** Will Roanoke Regional Airport Commission consider adding clauses to the terms of the contract?
- A3.** The Commission is willing to negotiate terms and conditions with the successful offeror.
- Q4.** Would Roanoke consider removing the 3<sup>rd</sup> party testing and supplying of additives?
- A4.** The Commission will remove the 3<sup>rd</sup> party testing if certificates of analysis can be provided showing testing has been completed on the product. We still request if a color additive is needed, the supplier will provide at no cost to ROA and add the additive to their product during the annual training visit.

**End of Addendum #1**